How does Marco Technologies use Rebates-ON's system to increase their rebates?

REBATES ON

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CEO of Above IT International:

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Vendor Relations Manager and Sales Manager for IT Transactional Sales at Marco:

"Rebates-On has helped us be focused and accurate when it comes to our finances. It takes the guesswork out of managing and tracking rebates."

Marco Technologies is a longstanding force in the technology IT industry, lending nearly a decade of experience to a global information technology market. Marco provides pragmatic IT solutions to complex challenges within technology ecosystems. Marco is one of the largest technology providers in the US with 61 offices throughout the nation, over 1,400 employees and 35,000 customers nationwide. Marco specializes in providing business IT services, both managed and cloud services, and copier / printer solutions.

Over a year ago, Marco Technologies began its engagement with Above-IT International by using the Rebates-On SaaS solution to monitor the different vendors' rebate programs, while tracking certification requirements in the various vendor programs.

According to Amber Schoenherr, Vendor Relations Manager and Sales Manager for IT Transactional Sales at Marco, "Rebates-On has helped us be focused and accurate when it comes to our finances. It takes the guesswork out of managing and tracking rebates. Rebates-On alerts us to make a buy if we are close to qualifying for a rebate. This has helped Marco to maximize rebates from vendors' programs".

Above-IT International Technologies was established to enable System Integrators, ISPs and IT Distributors to increase their profitability. Investing years of development, we created Rebates-On, a software solution that enables users to manage all of their programs and rebates in a single, secure and integrated system. Rebates-On is an easy to use tool that makes life easier and enables you to manage multiple vendors' programs such as HPE, Dell EMC, IBM, Cisco, Nutanix, HP Inc, Microsoft , and others in one dashboard while supplying accurate daily information of the target and actual purchases in each vendor program.

"Rebates-On empowers IT Integration companies, through the use of a great software to increase their profitability" says Moshik Azan, CEO of Above-IT International Technologies. "Marco Technologies is an example of how a company practically manages their rebates and controls the vast number of vendor programs. Instead of entering many vendor portals every day and monitoring multiple vendor programs, Marco uses Rebates-On as a one-stop portal, and a single dashboard for everything they need to know".

Rebates-On equips Marco with tracking, monitoring, and management features that provide a holistic overview of their business.